

DESKTOP TRANSFORMATION ENABLEMENT FOR CHANNEL PARTNERS & SYSTEM INTEGRATORS



Become a Trusted Advisor Across the Entire Desktop Transformation Lifecycle

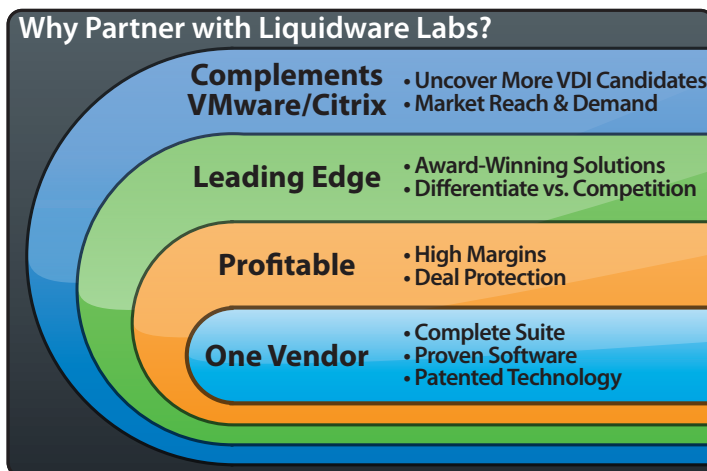
Liquidware Labs leads the market with a desktop transformation methodology supported by a suite of integrated solutions that can easily and affordably take your customers to the next-generation desktop environment.

When you partner with Liquidware Labs, you are working with a premier provider in the virtual desktop industry, who has a unique profile and market position. Liquidware Labs, as a certified partner of both VMware® and Citrix®, provides you with the broadest market reach, and the greatest spectrum of customers.

Because our solutions support every phase of your customers' projects, you can start your them off right, and expertly guide them through subsequent evolutions as they scale and add users to their VDI deployment. You can provide them with the best ROI and lowest TCO across physical, virtual and terminal server desktops, on all leading platforms.

When you enroll in the program, you can enable two registered, named engineers in your organization who will receive deep-dive technical training on product installation and use. Your organization will also receive access to our Acceler8 Partner Portal so that you can obtain the latest joint-marketing materials, and other support materials to keep you abreast of the latest trends in VDI and stay current on products and services.

Start today, visit www.liquidwarelabs.com or email sales@liquidwarelabs.com



The annual subscription fee of €3,800 provides you with the following strategic benefits:

Acceler8™ Partner Program

REQUIREMENTS

- Annual Membership Fee
- Sales Training
- Technical Training
- Joint Business Plan
- Execution on Plan
- Quarterly Reviews

BENEFITS

- NFR Licenses
- Licenses for Client Engagements/POCs
Limits Per Engagement:
 - Up to 500 users Stratusphere FIT™
 - Up to 100 migrations ProfileUnity™
 - Up to 100 users validate with Stratusphere UX™
- Generate Services Revenue
- Deal Registration
- Up to 30% Margins on Licenses
- Lead Generation
- Joint Marketing Programs
- Extensive Partner Portal