



Discover your Training advantages (€) becoming a real Red Hat Partner ©July11

For Partners ONLY! (Based on Red Hat PUBLIC agenda)				-20% off till 2011,1 st Sept
Red Hat Partnership Levels	Requirements	Rebate / Public Prices	Deal registration	Same % for EDUCATION
Ready Partner	Redhat Partner Agreement	Yes! > 10%	N/A	Yes! > 10%
Advanced Business Partner	Redhat Partner Agreement	Yes! > 15%	>5%	Yes! > 15%
	2 certified sales		(deal value >10K€)	
	2 Technical RHCE			
	1 reference case			
	Annual target: 980€			
Premier Partner	Redhat Partner Agreement	Yes! > 15%	> = 10%	Yes! > 15%
	4 certified sales		(deal value >10K€)	
	4 Technical RHCE			
	4 reference cases			
	Annual target: 980€			